



The forgotten placebo: A correlational study between tablet angularity and intended use in common American psychotropics

Johansson K

Submitted: August 8, 2023 Accepted: September 16, 2023

Abstract

The placebo effect is well established in the pharmaceutical field for enhancing patient compliance, persistence, and perceptions of drug efficacy. Effective utilization of the placebo effect is often researched through color and overall pill shape. The intentional use of tablet angularity, however, has not yet been evaluated. This study sought to determine a relationship between angularity and intended use in the most common stimulants and depressants prescribed in the U.S. through the analysis of databases provided by the National Institutes of Health, Physicians' Desk Reference, and Drugs.com. In order to investigate the data, a mean square contingency test using the phi coefficient and a verifying chi-squared test of independence were performed. This analysis found that while there was variety in tablet angularity, it did not correlate with the perceived intended benefit of the sample. Further research is needed in the deliberate design of pill shape so as to maximize the placebo effect, and consequently; the efficacy of psychotropic drugs.

Keywords

Placebo, Placebo effect, Drug efficiency, Drug marketing, Psychotropic, Pill shape, Stimulant, Depressant, Phi coefficient, Angularity

Kristen Johansson, Hunterdon Central Regional High School, 84 NJ-31, Flemington, NJ 08822, USA. <u>kristenjohansson20@gmail.com</u>

Introduction

Scientific research unlocks many of life's greater chance of meeting predetermined mysteries. Its value through the ages cannot be disputed. Yet, there is much that still needs compliance and perceived efficacy to be uncovered. Pharmacology is a popular demonstrated in the work of Kesselheim et al. area of research, constantly teeming with (5) where the team evaluated the effect of a academic curiosity and new Unfortunately, mental illness and its treatment the shape portion of this study, a sample of have long been overlooked until recent years. 11,513 patients were evaluated, 3286 (29%) of Its dark, tragic past can

be enlightened with research. Specifically, the team conducted a similar portion of the attention must be brought to psychiatric drugs, study with a color change. They discovered as the number of Americans taking these that after a change in pill shape, 66% of medicines has been continuously increasing, patients and by 2020, "16.5% of adults had taken Similarly, after a change in pill color, 34% of prescription medication for their mental patients discontinued their medications. This health,"(1). Since this number represents a data is significant in demonstrating the need for significant portion of the American population, thoughtful pill design in the psychiatric field. and because it continues to rise, achieving the In other words, if pharmaceutical companies maximum benefit of these drugs with minimal are meticulously intentional when designing associated risks is more important than ever. pills, it will be less likely such companies will The millions who suffer from mental illness need to change pill shape in the future. With deserve that all facets that prove the efficacy of less shape change, the risk of non-persistence is psychotropic drugs be explored.

Literature review

In order to attain this goal, both medication drug efficacy. adherence, as well as perceptions of efficacy, must be addressed. It has been established that In addition to long-term increases in drug effectinactive the placebo ingredients, or beliefs about a pill having an effect also offers short-term increases in active role in its perception of efficacy- is a perceptions of efficacy. This phenomenon was particularly strong phenomenon in psychiatric observed in the work of Amawi and Murdoch medications (2,3). This effect is pertinent to (6), who concluded that different colors maximizing both patient compliance as well as consistently evoked different benefits to perceived efficacy.

Compliance, or persistence, is a critical factor calming. Likewise, the work of Schapira et al. to drug success (4), if a patient continues to (7) was able to conclude that patients who had take a medication for the required length of pills dyed more "calming" colored felt that time, the active compound has more time to their anxiety symptoms improved. Both

work, and therefore, the drug will have a clinical end points. The relationship between was theories. change in shape or color on non-persistence. In which had a change in pill shape. In addition, discontinued their medications. decreased. This represents the importance of maximizing shape and color placebos in order to increase patient compliance, and therefore

features, efficacy due to patient compliance, the placebo patients. For example, red proved to be more stimulating, while blue proved to be more Schapira et al. as well as Amawi and Murdoch expanded upon the work of these two groups concured that congruence between a pill's inert by extending the research into the field of overfactors, in this case color, and intended benefit, the-counter (OTC) products where they studied in this case calming or stimulating, improved a vitamins, prenatals, and syrups. All of these drug's perceived efficacy. This increase in OTC products exceeded the daily limits set by perceived efficacy is directly linked to a the FDA. This once again exemplifies the reduction in perceived symptoms. Hence, the improper labeling seen in the work of Kulkarni. placebo effect is extremely relevant to the The significance of the mislabeling and poor pharmacology field, to increased drug efficacy, regulation seen in this study was supported by not only through compliance as seen by the findings of researchers like Bateman et al Kesselheim et al., but also through short-term (15), who concluded through meta-analysis that perceptions as illustrated in the studies of excipients like dyes and preservatives can Amawi, Murdoch and Schapira et al. The use of negatively affect the behavior of children and inert factors to maximize active compounds' cause hyperactivity. This study also concluded performance allows for a risk minimization and that limiting these dyes was important for efficacy maximization strategy, as many drugs reducing the risk of hyperactive behavior and present unpleasant side effects when doses are negative side effects. Due to the controversy increased unnecessarily (8-10).

Despite the side effects avoided through to consider alternative avenues to these maximizing the placebo effect, the use of color ingredients to maximize a placebo effect while in the form of Food Drug & Cosmetic (FD&C) minimizing unnecessary risks. dyes in drugs presents a controversy. There is abundant evidence establishing that the Despite the risks associated with dyes, proprietary labeled excipients like FD&C dyes Sarpatwari et al. (20) found that 72% of and sweeteners are increasing in both research participants relied on pill color to prevalence and concentration in U.S. products determine if they took the correct medication. (11). Not only are these dyes increasingly Therefore, there is certainly a function to color, common, but they are also found in dangerous however, the same individuals did not value the quantities in places where labeling regulations pill color enough to pay a \$1 premium on a \$5 are more lax. For example, the research of copay to keep the color. Thus, although Kulkarni et al found that pharmaceuticals had mislabeled excipients and increase adherence,"(20) this is not of concerning levels of additives and dyes (12). paramount importance. On the other hand, That same year, Kumar et al. (13) proved this research by Kesselheim et al. (21) concluded research to be mirrored in the U.S., since the that pill color was directly linked with prevalence of dyes and certain preservatives adherence to medication and was therefore was also observed to be higher than reported. critical. However, this study was performed The work of Lehmkuhler et al. (14) confirms only on patients taking one of three MI drugs the conclusions of Kulkarni and Kumar in a after hospital dispatch. In addition, Kesselheim more modern context. Lehmkuhler also et al. (21) found data following the results of

regarding the significant risks and dishonest labeling of FD&C dyes (11-19), it is important

Indian "requiring uniform pill appearance may help

Khan et al. (22) that compliance was more The work of Blazhenkova et al. (23) negatively influenced by a change in pill shape demonstrated the placebo effect in terms of than color, (66% vs 34% odds of non- tablet angularity by finding that perceptions of persistence). This suggested that when dyes more angular pills were more stimulating and were removed, pill shape offered a way to that more round pills were more calming. In identify pills, ultimately reducing the risk of addition, Blazhenkova et al. theorized in their non-persistence. This finding offers a solution study that "the choice of the shape of pills and to the discrepancy presented by Sarpatwari et supplements is rather arbitrary, irrelevant to the al.; patients wish to identify and know they claimed benefit of the drug". However, this took the correct medication, but do not hypothesis was based on the juxtaposition of necessarily value that this identification is tablets with angular edges and calming through color. Therefore, there is disagreement intended benefits in the Turkish market, but not between researchers on the value of pill color. based on an actual evaluation of the overall This conundrum may be solved through market. Additionally, this incongruence is yet thoughtful use of shape.

studies focusing Although many maximizing the placebo effect focus on color psychotropics is unknown. In other words, no perception in dved pills, both shape and unique research form offer a similar, if not more effective, pharmaceutical companies take advantage of effect. However, the work of Khan et al. (22) found that "pharmaceutical companies [do not] color and formulate the shape of drugs to This research attempted to fill this gap in the enhance the treatment response", but rather literature by evaluating how effective pill shape the drug in capsule form for extendedrelease options, or tablet form for a faster psychotropics. To do so, the correlation of release. This incongruence is significant in angularity with the intended benefit of the most determining that that shape is not an effective common prescription stimulant and depressant way to maximize drug efficacy, because the tablets in the U.S was explored. unique benefits of capsule vs. tablet outweigh the placebo response that may differ from This research will be the first to evaluate if individual to individual.

However, Khan et al. (22) also found that findings of previous studies, namely those of "55% of psychotropics [in the U.S. market] Blazhenkova et al. (23), the hypothesis of this were tablets" in 2010. Therefore, if the placebo study was that angularity and intended effect can be maximized in the unique form of stimulating benefit are negatively correlated. these tablets, viz. their angularity, a significant This would mean that psychotropic tablet impact can be made on the efficacy of manufacturers are not currently employing the psychotropic drugs.

to be evaluated in the literature, and the correlation between angularity and intended on use in the current population of U.S. to date has evaluated how the effect that angularity may have on efficacy.

angularity is currently being utilized in US

tablet angularity is currently being used effectively in U.S. psychotropics. Based on the most recent findings, and therefore are not angularity.

and magnitude of the correlation between commonly angularity and intended use in current depressants. psychotropics to determine if more attention must be paid to thoughtful design. Thoughtful Methods design is key, for changes in design can lead to Correlational research analyzes variables in non-persistence in the short term (4-5). their natural environments to define a Therefore, it is crucial that the areas where relationship between them (24). The variables congruency between these variables does not are not manipulated but rather, data is collected occur receive more attention, and on the other after they are set. hand, the areas that already have a strong degree of correlation do not need to trade This method is cost-efficient and has little persistence for an unnecessary change in pill demand for additional resources in the context angularity. Ergo, this study provides context as of this study. However, correlational research to whether or not designing and editing is limited in what it can deduce, being that psychotropic unique forms is necessary.

between angularity and intended use will offer correlation. Additionally, the sample must be insight into the market to pharmaceutical representative of the population. In the context companies and marketers who wish to sell of this study, this indicates the need for clearly more of their drugs. A more congruent defined variables: angularity and intended relationship between angularity and intended benefit. benefit suggests a greater placebo effect of the drug, and thus a drug perceived as being more Despite its limitations and opportunities for effective (2-3, 5-7, 20, 22, 23).speaking, when a drug is perceived as more presented by other methods when data effective the consumer will be more likely to collection is done objectively (25). For continue taking that brand of medication example, because correlational research does (5,21). This continuance of consumption can be not involve data manipulation, it does not associated with an increased opportunity for foster the same biases experimental methods producer revenue. which is in pharmaceutical companies' best interest in terms of desirable profit from increased drug Correlational research was suitable for this sales.

Materials and methods

maximizing the efficacy of their drugs through A correlational analysis was performed to evaluate if tablet angularity is currently being used effectively in U.S. psychotropics. Data It is critical to understand both the direction was collected and analyzed for the 15 most prescribed stimulants and

correlation does not equate to causation (24). This method, therefore, provides little room for Similarly, the unveiling of this relationship inference as to what factors underlie the

> Generally bias, correlational research avoids bias the may encounter.

> > study, as it was pertinent to the research goal of evaluating the current U.S. prescription psychotropic market for efficacy in the utilization of pill angularity as a placebo effect.

To evaluate this, a relationship between pill distinction angularity and intended benefit in the current congruence, as previous research has only market was determined. The nature of a established parallels between stimulating and correlational study allowed the description of a calming intended benefits, while no research relationship between angularity and intended has examined the potential effects of the gray use while maintaining their independence from area in between. each other. Determining this relationship may help to fill the gap in the literature by In order to select the sample, The National uncovering the current state of the US Institute on Drug Abuse (NIDA) pages on psychotropic market and how pharmaceutical (CNS) stimulants (30) and CNS depressants companies are utilizing new research to begin (31) was consulted. While a search for the most the process of evaluating if there is any commonly thoughtful intention regarding pill angularity.

Data sample

(n=29) doses was included in the study. This and accessible. NIDA is a branch of a reputable sample consisted of different active compounds government agency, the National Institutes of and brand names including 4 stimulant drugs Health (NIH). In addition, this branch has and 9 depressant drugs. Employing a larger access to all government-protected data on sample size representative of the most prescription rates and is therefore most capable frequently prescribed psychotropics succored of providing an objective sample of the most to limit the potential of a skewed and common drugs in a category. The publications inaccurate correlation, often referred to as an were able to be used without permission, for illusory correlation (26).

Although there are other categories of without permission from NIDA,"(30,31). psychotropics, the central nervous system (CNS) stimulants and depressants were deemed Data collection to be the only psychotropic categories with For each of the sampled drugs, the Prescribers naturally (discrete) dichotomous intended Digital Reference (PDR) (32) was consulted to benefits. In other words, stimulants and collect data. The PDR is a subdivision of the depressants have a clearly defined use, which is Physicians' Desk Reference suite of services. naturally divided into two groups rather than While the credibility of PDR is the subject of a lying on a spectrum (27). Other psychotropics debate in the medical field (33-35), the include antidepressants, antipsychotics, and opposition argues that since its data is sourced mood stabilizers (28); albeit stimulating and directly from FDA-approved drug package calming in thief chemical nature, these drugs inserts, "the PDR is thus a negotiated effort of do not always offer an explicitly stimulating or commercial enterprises and governmental calming intended benefit (29), and were regulators,"(33). However, both those opposed therefore excluded from the study. This to as well as those in favor of PDR's use in a

important assessing is to

prescribed stimulants and depressants yielded numerous results, NIDA was selected as the most accurate data source. The data provided by NIDA was optimal for A sample of stimulant (n=47) and depressant this study because it was credible, objective, they explicitly note that they are "available for your use and may be reproduced in its entirety

clinical setting agree that the PDR provides format,"(42). Evidently, the credibility of researchers with objective data on dosing and drugs.com is established and government indications for use (32-35). According to the organizations PDR webpage, it is "the most recognized drug recommend its use to both consumers and reference information available in claim U.S.,"(32). This is significant, as the use of the PDR offers Therefore, Drugs.com was found to be the most objective data on the drugs sampled. The appropriate intended benefit, stimulating or calming, of angularity of the sampled tablets. each dose of each drug was able to be determined. Using the PDR for this purpose In order to collect this data, the Drugs.com Pill removed the opportunity for biased data, which Identifier (46) page for each dose in this study would propose a concern for alternate was consulted. On this page, an image of the databases (36).

After charting the dosages and form, the confirming the physical description as being intended benefit for each drug sampled was accurate. The description included the shape of recorded. In this study, all stimulants were the tablet. According to Drugs.com, the shapes found to have a stimulating intended benefit of pills in the US market include the following: while all depressants were found to promote a Round, Capsule-Shaped, Oval, Egg, Barrel, calm state (37-40).

In addition to accessing the PDR, data was also collected on the angularity of each drug. As no study to date has attempted to measure angularity in this context, extra consideration was put into the best method of doing so. Finally, Drugs.com (41) was chosen as the data Shapes were coded into either angular or curvy. source for this task. Drugs.com acknowledges itself as "the largest, most widely visited, edges, as sharp edges pose a danger when independent medicine information website swallowed available on the Internet,"(42). This claim is parameter was defined for angularity, without solidified by a cross-sectional study of 1875 requiring true angles to be present: shapes that pharmacists, which found that the most contained one or more straight edges were commonly used database amongst the sample classified as being angular. On the contrary, was drugs.com (43). In addition to its curvy pills were defined as those which did not popularity, Drugs.com aims "to be the contain a straight edge. From these definitions, Internet's most trusted resource for drug and angular shapes included the following: related health information[...] by presenting Rectangle, 3 Sided, 4 Sided, 5 Sided, 6 Sided; independent, objective, comprehensive and up- while curvy shapes included: Round, Capsuleto-date information in a clear and concise Shaped, Oval. Both the shape and the

such as FDA and NIH the healthcare professionals as "a reliable website" particularly to stay "better informed" about drugs (44,45). database to determine the

> tablet, as well as a physical description, was provided. The image served as a verification, Rectangle, 3 Sided, 4 Sided, 5 Sided, 6 Sided, 7 Sided, 8 Sided, U Shaped, Figure 8, Heart, Kidney, Gear, Character (46). Those in this sample include the following: Round, Capsule-Shaped, Oval, Rectangle, 3 Sided, 4 Sided, 5 Sided, 6 Sided.

Tablets are generally produced with rounded (47, 48).Therefore. clear а

determined angularity of each drug sampled angularity presented the need to define this as a were recorded.

Data filtration

Following data collection, the sample was then reduce this bias, defining angularity by the refined by excluding all doses of drugs that presence of straight lines established angularity were not in the tablet form. Although generic as a natural dichotomy. Since both intended versions of drugs are often consumed, these benefit, as well as angularity, are discrete were omitted in order to align with the research dichotomies, the phi coefficient (ϕ), or mean question. By using only brand name drugs, square contingency, was selected as the only the companies that held trademarks on appropriate analytical test. drug formulas, and therefore those who strived to be maximally efficient and invest in making Phi correlation was the most pertinent test to their product more preferable than generic answer the research question, as similar versions were evaluated. Drugs and/or doses no correlational tests were found to not operate longer prescribed in the USA, either because of under assumptions aligned with the research being discontinued or banned, were not question of this study. For instance, Cramer's considered in this study.

Analysis

Within the field of correlational research, there two dichotomous variables, but they must be are numerous methods of analysis with artificial dichotomies (49,50). Ultimately, phi applicability to this study. When describing correlation which method is most effective at answering appropriate method because it measured a the research question, it is important to relationship acknowledge the assumptions of various dichotomous variables, therefore, aligning with approaches. In order to do so, only those the research goal (49,50). correlational methods that met the parameters of this study were considered.

The research question involved two variables: angular vs. Curvy was used. The data was intended benefit and angularity. By only using entered into a 2x2 contingency table, thereby drugs with a clearly defined intended benefit, translating the data from qualitative to this variable could be described as a discrete quantitative (Table 1). Lastly, the mean square dichotomy.

discrete dichotomy as well. For example, a scale of angularity is immeasurable and leaves room for significant researcher bias. In order to

V operates under the same assumptions as phi but includes more than 2 variables (49). Similarly, Tetrachoric correlation also employs was selected as the most between two naturally

In performing the analysis the bivariate data classified into stimulating vs. calming and Similarly, the subjectivity of contingency was calculated per equation 1.

$$\Phi = (AD-BC)/[(A+B)(C+D)(A+C)(B+D)]$$
(1)

In this equation, letters A-D represent the contingency table created (51, Table 1). This numerical values found in each data box in the equation yielded a value between -1 and +1. A value of 0 indicated no relationship, while drugs and their corresponding doses, were and positive values a positive correlation (52).

Results

stimulant drugs, as well as five depressant percentage of the total sample (Table 2).

negative values indicated a negative correlation omitted from this study for various reasons. The filtered sample consisted of 45 doses of 13 psychotropics.

All data was collected and filtered to include In Tables 1 and 2, the distribution of angularity only tablets prescribed in the U.S.. During across drug classes is represented by the exact filtration, twenty-five doses across four data (Table 1) as well as frequencies as a

Table 1. Distribution of Angularity				
	Stimulant	Depressant	total	
Angular	10	6	16	
Curvy	12	17	29	
total	22	23	45	

Table 2. Relative Frequencies as Percentages				
	Stimulant	Depressant	total	
Angular	22.22%	13.33%	35.56%	
Curvy	26.67%	37.78%	64.44%	
total	48.89%	51.11%	100.0%	

Table 1 is the 2x2 contingency table used to stimulants than there were angular (12 vs 10). calculate the mean square contingency and chi-Similarly, there were also more curvy squared (X^2) value for the data. Table 2 used depressants than there were angular depressants this same data, but presented the values as (17 vs 6). Such conclusions can be visualized percentages of the sample. As depicted in in Figure 1. While there are more angular Table 2, nearly half of the sample was tablets than curvy in both classes, it was clear stimulants. However, only 35.56% of the that the distributions of angularity between sample classified was as Correspondingly, there were more curvy thus differences needed to be evaluated.

angular. stimulants and depressants were not identical,

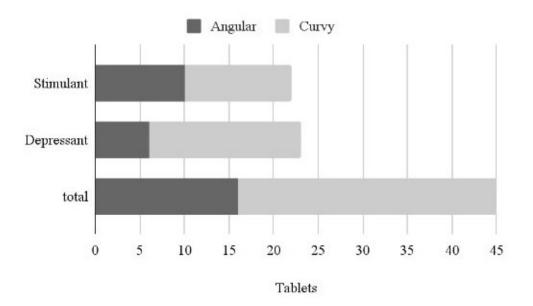


Figure 1. Visualization of the distribution of angularity

Analvsis

In order to assess the strength of this of freedom to be 1. From these values, the relationship as well as its significance, the data from Table 1 was used to calculated to be 3.841. The chi-squared value calculate the following variables: $r \varphi =$ for this data (1.84) was less than the critical 0.20225, $X^2 = 1.84$, p-value = 0.05, degree of value for 1 degree of freedom and a 95% *freedom* = 1, *critical value* = 3.841

indicates a weak positive relationship between significant and may have been due to chance. intended benefit and angularity. This suggests Thus, no significant statistical association that there is a relationship between stimulant between intended benefit and angularity was pills and angular form as well as depressant found. This conclusion signified that the pills and curvy form. However, the lack of aforementioned discrepancies between strength in this relationship further indicates distributions of angularity in stimulants and the necessity of a chi-squared test to evaluate depressants may be due to chance and are, its independence.

A p-value of 0.05 was selected, since a 95% Discussion confidence interval is the standard for The data collected and analyzed using the determining statistical significance in the corresponding statistical tests confirm the null pharmaceutical field (53). The equation df = (r hypothesis by establishing that, while there is)- 1)(c - 1) was used, where r is rows, c is variety in angularity, it does not correlate with columns, and df is degrees of freedom for a the intended benefit of the current most

given contingency table to calculate the degree statistical critical value for a chi-squared test was confidence interval (3.841). Therefore, the weak positive relationship between intended The calculated phi coefficient (0.20225) benefit and angularity was not statistically the consequently, not statistically significant.

frequently prescribed stimulant and depressant The consumers of stimulants and depressant tablets in the U.S. The data also provided tablets credibility to Blazhenkova's prediction that pill psychological benefit; often long-term patients, and supplement shapes are chosen arbitrarily for example, those taking drugs to manage a (23). While similar studies have been chronic complaint like Attention Deficit performed within the body of pharmaceutics research, for example, that conducted by Khan et al. (22) which found that pharmaceutical companies "do [not] color or formulate the ride. Tablets with angularity congruent to their shape of drugs to enhance the treatment intended use may provide a greater placebo response", no prior studies have investigated congruity between angularity and intended benefit. This study attempted to fill this gap.

Despite consistent findings on the placebo effect of various inert factors and their congruence with intended use, it must be noted that the placebo effect observed is dependent upon many factors and will therefore differ from patient to patient (54-57). As a rule, the maximization of a placebo effect will increase a drug's perceived efficacy, however, this may not be true for all patients.

The results of this study are limited and future research is needed to determine whether manufacturers take drug shape into account as a factor to increase drug efficacy. Furthermore, this study was limited to stimulant and depressant tablets; therefore, the results of this study can not be generalized to the entire drug market. Existing literature reports on this trend of incongruence in pill characteristics across more categories than sole angularity or solely psychotropics (2-3,5-7,21-23). This suggests that generalization of these results may be possible in the coming years with further investigation. Such investigation is important, as the field contains numerous stakeholders. For example, this study pertains to consumers, producers, and external stakeholders.

are those who use such for Hyperactivity Disorder (ADHD), but also those looking for acute relief, for instance, those taking a depressant to manage fear on a plane effect (23), ergo offering an increased perceived efficacy to patients, both long term as well as short term. This perception may also increase patient compliance, which consequently increases the likelihood of drug success in long-term patients (4-5,20-21). Therefore, the finding that this congruence is not intentionally present in all psychotropics is significant to patients, as they may not perceive that they are receiving the most effective medication.

Much research is being performed to reduce the negative consequences of other placebo factors. Take excipient FD&C dyes as an example, which are associated with various symptom presentations, including, but not limited to, ADHD, cancers, and liver toxicity (11-19). While the inclusion of these dyes may increase the placebo effect, thoughtful angularity provides an avenue to do such with minimal adverse effects. Therefore, the finding that producers are not employing thoughtful intention to tablet angularity represents an area in which improvement can be made and research can be focused on to enhance patient response to psychotropics without the risks with associated other added ingredient associated factors.

Similarly, this research affects manufacturers of psychotropics. The new be posed: is the incongruence found in this understanding that tablet angularity within this study seen across other classes? If so, the need field is not being used efficiently may be used for manufacturer education on efficient placebo to promote product differentiation competition with substitutes. By determining research is also indicated to determine if drugs that manufacturers may not be using thoughtful with more congruent inert factors command a design to maximize the placebo effect, larger market share and are perceived to be motivation to change design may be offered to more efficacious. competitors producing the same product. This is because product differentiation, "an attempt Conclusion to shift or to change the slope of the demand Mental illness is often described as an island of curve for the market offering of an individual knowledge in a sea of ignorance. Continued supplier" (58), offers the manufacturer an research can offer a way to expand this island. opportunity to shift the market away from This study confirmed the null hypothesis that perfect substitutes and toward a more while there is variety in angularity in stimulant competitive market. With an increased demand and depressant tablets, it does not correlate for a specific product, the manufacturer has the with the intended benefit of those tablets which opportunity to increase their profit (59), thus are currently most frequently prescribed in the congruence in angularity and intended benefit U.S. There appears to be opportunity to exploit is in the seller's favor, and this research tablet shape in general, and tablet angularity in presents an opportunity for manufacturers.

further Additionally, it is important to investigate other classes of drugs besides

the stimulants and depressants. The question must and use may be needed. Regardless, additional

particular, so that the perceived efficacy of the medication (the placebo effect) is maximized.

References

1. Terlizzi EP, Norris T. Mental health treatment among adults: United States, 2020. NCHS Data Brief, no 419. Hyattsville, MD: National Center for Health Statistics. 2021. https://dx.doi.org/10.15620/cdc:110593

2. Petrie KJ, Rief W. Psychobiological mechanisms of placebo and nocebo effects: Pathways to improve treatments and reduce side effects. Annu Rev Psychol. 2019;70(1):599-625. http://doi.org/10.1146/annurev-psych-010418-102907

3. Kirsch I. Placebo effect in the treatment of depression and anxiety. Front Psychiatry. 2019;10:407. http://doi.org/10.3389/fpsyt.2019.00407

4. Aronson JK, Hardman M. ABC of monitoring drug therapy. Patient compliance. BMJ. 1992;305(6860):1009-1011. http://doi.org/10.1136/bmj.305.6860.1009

5. Kesselheim AS, Bykov K, Avorn J, Tong A, Doherty M, Choudhry NK. Burden of changes in pill appearance for patients receiving generic cardiovascular medications after myocardial infarction: cohort and nested case-control studies. *Ann Intern Med.* 2014;161(2):96-103. http://doi.org/10.7326/M13-2381

6. Amawi RM, Murdoch MJ. Understanding color associations and their effects on expectations of drugs' efficacies. *Pharmacy (Basel)*. 2022;10(4):82. http://doi.org/10.3390/pharmacy10040082

7. Schapira K, McClelland HA, Griffiths NR, Newell DJ. Study on the effects of tablet colour in the treatment of anxiety states. *BMJ*. 1970;2(5707):446-449. <u>http://doi.org/10.1136/bmj.2.5707.446</u>

8. Zhang P, Wang F, Hu J, Sorrentino R. Exploring the relationship between drug side-effects and therapeutic indications. *AMIA Annu Symp Proc.* 2013;2013:1568-1577.

9. Kane JM. Antipsychotic drug side effects: their relationship to dose. *J Clin Psychiatry*. 1985;46(5 Pt 2):16-21. <u>https://psycnet.apa.org/fulltext/1986-12559-001.pdf</u>

10. Daughton CG, Ruhoy IS. Lower-dose prescribing: minimizing "side effects" of pharmaceuticals on society and the environment. *Sci Total Environ*. 2013;443:324-337. http://doi.org/10.1016/j.scitotenv.2012.10.092

11. Stevens LJ, Burgess JR, Stochelski MA, Kuczek T. Amounts of artificial food dyes and added sugars in foods and sweets commonly consumed by children. *Clin Pediatr (Phila)*. 2015;54(4):309-321. <u>http://doi.org/10.1177/0009922814530803</u>

12. Kulkarni ML, Sureshkumar C, Venkataramana V. Colourings, flavourings, and sugars in children's medicines in India. *BMJ*. 1993;307(6907):773. http://doi.org/10.1136/bmj.307.6907.773

13. Kumar A, Rawlings RD, Beaman DC. The mystery ingredients: sweeteners, flavorings, dyes, and preservatives in analgesic/antipyretic, antihistamine/decongestant, cough and cold, antidiarrheal, and liquid theophylline preparations. *Pediatrics*. 1993;91(5):927-933. http://doi.org/10.1542/peds.91.5.927

14. Lehmkuhler AL, Miller MD, Bradman A, Castroina R, Mitchell AE. Certified food dyes in over the counter medicines and supplements marketed for children and pregnant women. *Food Chem Toxicol*. 2020;143(111499):111499. <u>http://doi.org/10.1016/j.fct.2020.111499</u>

15. Rowe KS, Rowe KJ. Synthetic food coloring and behavior: a dose response effect in a double-blind, placebo-controlled, repeated-measures study. *J Pediatr*. 1994;125(5 Pt 1):691-698. http://doi.org/10.1016/s0022-3476(94)70059-1

16. Potera C. The artificial food dye blues. *Environ Health Perspect*. 2010;118(10):A428. http://doi.org/10.1289/ehp.118-a428

17. Food Dyes: A Rainbow of Risks. Center for Science in the Public Interest. https://www.cspinet.org/resource/food-dyes-rainbow-risks

18. Al Humaid J. Sweetener content and cariogenic potential of pediatric oral medications: A literature. *Int J Health Sci (Qassim)*. 2018;12(3):75-82.

19. Arnold LE, Lofthouse N, Hurt E. Artificial food colors and attention-deficit/hyperactivity symptoms: conclusions to dye for. *Neurotherapeutics*. 2012;9(3):599-609. <u>http://doi/org/10.1007/s13311-012-0133-x</u>

20. Sarpatwari A, Gagne JJ, Lu Z, et al. A Survey of Patients' Perceptions of Pill Appearance and Responses to Changes in Appearance for Four Chronic Disease Medications. *J Gen Intern Med.* 2019;34(3):420-428. <u>http://doi.org/10.1007/s11606-018-4791-1</u>

21. Kesselheim, A. S., Misono, A. S., Shrank, W. H., Greene, J. A., Doherty, M., Avorn, J., & Choudhry, N. K. (2013). Variations in pill appearance of antiepileptic drugs and the risk of nonadherence. *JAMA internal medicine*, 173(3), 202–208. http://doi.org/10.1001/2013.jamainternmed.997

22. Khan A, Bomminayuni EP, Bhat A, Faucett J, Brown WA. Are the colors and shapes of current psychotropics designed to maximize the placebo response? *Psychopharmacology (Berl)*. 2010;211(1):113-122. <u>http://doi.org/10.1007/s00213-010-1874-z</u>

23. Blazhenkova O, Dogerlioglu-Demir K. The shape of the pill: Perceived effects, evoked bodily sensations and emotions. *PLoS One*. 2020;15(9):e0238378. http://doi.org/10.1371/journal.pone.0238378

24. Lau F. Chapter 12 Methods for Correlational Studies. In Handbook of eHealth Evaluation: An Evidence-based Approach. University of Victoria; 2017.

25. Kock F, Berbekova A, Assaf AG. Understanding and managing the threat of common method bias: Detection, prevention and control. *Tour Manag.* 2021;86(104330):104330. http://doi.org/10.1016/j.tourman.2021.104330 26. Fiedler K. Illusory correlations: A simple associative algorithm provides a convergent account of seemingly divergent paradigms. *Rev Gen Psychol*. 2000;4(1):25-58. <u>http://doi.org/10.1037/1089-2680.4.1.25</u>

27. Akoglu H. User's guide to correlation coefficients. *Turk J Emerg Med.* 2018;18(3):91-93. doi:10.1016/j.tjem.2018.08.001 <u>https://www.researchgate.net/publication/326885374_User</u> %27s_guide_to_correlation_coefficients

28. Caraci F, Enna SJ, Zohar J, et al. A new nomenclature for classifying psychotropic drugs. *Br J Clin Pharmacol.* 2017;83(8):1614-1616. <u>http://doi.org/10.1111/bcp.13302</u>

30. Prescription Stimulants DrugFacts. National Institute on Drug Abuse. Published June 6, 2018. <u>https://nida.nih.gov/publications/drugfacts/prescription-stimulants</u>

31. Prescription CNS Depressants DrugFacts. National Institute on Drug Abuse. Published March 6, 2018. <u>https://nida.nih.gov/publications/drugfacts/prescription-cns-depressants</u>

32. Prescriber's Digital Reference. Physician's Desk Reference®. https://www.pdr.net/

33. Cohen JS, Insel PA. The Physicians' Desk Reference. Problems and possible improvements. *Arch Intern Med.* 1996;156(13):1375-1380. https://doi.org/10.1001/archinte.1996.00440120021003

34. Jones JV. The PDR: another view. Arch Intern Med. 1997;157(5):576. http://doi.org/10.1001/archinte.1997.00440260144021

35. Burkhart CG, Burkhart KM, Burkhart AK. The Physicians' Desk Reference should not be held as a legal standard of medical care. *Arch Pediatr Adolesc Med.* 1998;152(6):609-610.

36. Kheshti R, Aalipour M, Namazi S. A comparison of five common drug-drug interaction software programs regarding accuracy and comprehensiveness. *J Res Pharm Pract.* 2016;5(4):257-263. <u>http://doi.org/10.4103/2279-042X.192461</u>

37. Drug fact sheet: stimulants. . Department of Justice/Drug Enforcement Administration. Dea.gov. <u>https://www.dea.gov/sites/default/files/2020-06/Stimulants-2020.pdf</u>

38. Drug fact sheet: amphetamines. Department of Justice/Drug Enforcement Administration. Dea.gov. <u>https://www.dea.gov/sites/default/files/2023-02/Amphetamines%202022%20Drug %20Fact%20Sheet_0.pdf</u>

39. Drug fact sheet: depressants. Department of Justice/Drug Enforcement Administration. Dea.gov. <u>https://www.dea.gov/sites/default/files/2020-06/Depressants-2020.pdf</u>

40. Drug fact sheet: benzodiazepines. Department of Justice/Drug Enforcement Administration. Dea.gov. <u>https://www.dea.gov/sites/default/files/2020-06/Benzodiazepenes-2020_1.pdf</u>

41. Prescription Drug Information. Drugs.com. https://www.drugs.com/

42. About. Drugs.com. https://www.drugs.com/support/about.html

43. Qadus S, Naser AY, Al-Rousan R, Daghash A. Utilization of drug information resources among community pharmacists in Jordan: A cross-sectional study. *Saudi Pharm J.* 2022;30(1):1-7. <u>http://doi.org/10.1016/j.jsps.2021.12.001</u>

44. Center for Drug Evaluation, Research. How can I stay better informed about drugs? Is there a reliable website FDA recommends? U.S. Food and Drug Administration. Published November 3, 2018. <u>https://www.fda.gov/drugs/frequently-asked-questions-popular-topics/how-can-i-stay-better-informed-about-drugs-there-reliable-website-fda-recommends</u>

45. How do I identify a pill?. Nih.gov. <u>https://support.nlm.nih.gov/knowledgebase/article/KA-04527/en-us</u>

46. Pill Identification Wizard. Drugs.com. https://www.drugs.com/imprints.php

47. Schiele JT, Schneider H, Quinzler R, Reich G, Haefeli WE. Two techniques to make swallowing pills easier. *Ann Fam Med.* 2014;12(6):550-552. <u>http://doi.org/10.1370/afm.1693</u>

48. Radhakrishnan C, Sefidani Forough A, Cichero JAY, et al. A difficult pill to swallow: an investigation of the factors associated with medication swallowing difficulties. *Patient Prefer Adherence*. 2021;15:29-40. Published 2021 Jan 11. <u>http://doi.org/10.2147/PPA.S277238</u>

49. Akoglu H. User's guide to correlation coefficients. *Turk J Emerg Med.* 2018;18(3):91-93. http://doi.org/10.1016/j.tjem.2018.08.001

50. Ekström J. The phi-coefficient, the tetrachoric correlation coefficient, and the Pearson-Yule debate. Escholarship.org. Published October 25, 2011. https://escholarship.org/content/qt7qp4604r/qt7qp4604r.pdf?t=lrh0h2 51. Chen, I. Y.-C. (n.d.). *Lecture 4: Contingency Table*. Washington.Edu. https://faculty.washington.edu/yenchic/18W_425/Lec4_contingency.pdf

52. Chedzoy OB. Phi-Coefficient. Encyclopedia of Statistical Sciences. John Wiley & Sons, Inc.. 2006

53. Kennedy-Shaffer L. When the Alpha is the Omega: P-Values, "Substantial Evidence," and the 0.05 Standard at FDA. *Food Drug Law J.* 2017;72(4):595-635.

54. Hafliðadóttir SH, Juhl CB, Nielsen SM, et al. Placebo response and effect in randomized clinical trials: meta-research with focus on contextual effects. *Trials*. 2021;22(1):493. http://doi.org/10.1186/s13063-021-05454-8

55. Kang H, Miksche MS, Ellingsen DM. Association between personality traits and placebo effects: a preregistered systematic review and meta-analysis. *Pain*. 2023;164(3):494-508. http://doi.org/10.1097/j.pain.0000000002753

56. Jones BDM, Razza LB, Weissman CR, et al. Magnitude of the placebo response across treatment modalities used for treatment-resistant depression in adults: a systematic review and meta-analysis. *JAMA Netw Open*. 2021;4(9):e2125531. http://doi.org/10.1001/jamanetworkopen.2021.25531

57. Maslej MM, Furukawa TA, Cipriani A, et al. Individual differences in response to antidepressants: a meta-analysis of placebo-controlled randomized clinical trials. *JAMA Psychiatry*. 2021;78(5):490–497. <u>http://doi.org/10.1001/jamapsychiatry.2020.4564</u>

58. Smith WR. Product differentiation and market segmentation as alternative marketing strategies. *J Mark.* 1956;21(1):3. <u>http://doi.org/10.2307/1247695</u>

59. Rattinger GB, Jain R, Ju J, Mullins CD. Principles of economics crucial to pharmacy students' understanding of the prescription drug market. *Am J Pharm Educ.* 2008;72(3):61. <u>http://doi.org/10.5688/aj720361</u>